



Damien Coates **Head – DUAL Asia Pacific**

Damien Coates is the Managing Director of DUAL Asia Pacific, where he is responsible for managing the company's assets and developing business across the continent, operating in the financial lines and A&H segment of the market. DUAL Australia underwrites on behalf of Arch syndicate 2012 at Lloyd's and has offices in Sydney, Melbourne, Perth, Brisbane and Hong Kong. Damien is on the board of DUAL International Ltd with the responsibility of developing DUAL businesses throughout the region.

Mr. Coates founded DUAL Australia in 2004 and has overseen the growth of now, DUAL Asia Pacific, to \$200M in premium income with 13,000 active clients. DUAL Asia Pacific's capability now represents 42 staff with offices in 5 locations.

Mr. Coates is also the Chairman of the Underwriting Agencies Council in Australia.

Prior to DUAL Australia, Mr. Coates has 18 years of solid experience in the insurance industry. During his career he has held senior roles ranging from accounting/internal auditing to underwriting at a number of renowned international insurers in several major markets, including Australia, the UK, Ireland and Africa. Damien holds a Bachelor of Business degree and an Associate Diploma in Accounting.

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